



The Winning Proposal



Bid Project Management

So often with tender and proposal development the greatest challenge is getting everything done on time to the right standard. This demands that everyone on the Bid Team and all contributors know exactly what is expected of them and when it must be finalised and delivered. Orchestrating so many moving parts is hard! And the more complex the bid, the higher the value of the bid, the harder it is to manage the project.

Which is where we come in. When strong and timely execution of the essential steps to complete your bid to the necessary quality standards is crucial, our Project Managers will develop the plan for success and then instil the discipline required to meet it. Strong well executed bid development plans mean that you get the job done on time with impressive results. As the Winning Proposal has proved time and time again ...



These guys bring real rigour to developing top class, high value proposals. Working truly as part of our own team they have set the project plan and assisted in the definition of, and adherence to, the right process for the job in hand. The results have been outstanding.


David Beckett, Chief Executive Officer, GTD Healthcare





“Duncan Cranmer [of the Winning Proposal] has had a major impact on the quality of the proposals submitted to clients and our final presentations, as well as helping define and improve our internal systems and processes.”

Chief Executive Officer, Harmoni

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